

The aviation industry is going through a paradigm shift on many levels: an increased focus on sustainable aviation fuel addressing its environmental credentials, margins are getting tighter, thus making profitability an issue, and customer focus becoming more important in a competitive and profit-challenged industry. The aviation industry is rapidly developing and embracing new innovations while facing up to some massive challenges that will define the future direction of the industry

#### WHO WE ARE

### WHEN THE SKY IS THE LIMIT ... OR HOME

Our Aviation division provides risk advisory and broking services to Aviation clients worldwide. Their engagement spans the full spectrum of the various sectors of the aviation industry, from coverage for an airport, airline or aircraft to cybersecurity solutions for the platforms that track and support the essential functions of transport. This expertise, combined with Minet's vast knowledge of the African continent, allows us to provide clients with tailor-made packages that best suit their needs.

# **OUR SOLUTIONS**

We are dedicated to provide our clients with profound subject-specific expertise and a full range of risk and insurance broking services that help reduce costs, control risk, protect the future of their organisation, and achieve their objectives. By helping our clients identify the risks that could threaten their strategy, operations and success, we can help them thrive. Our team analyses and provides coverage solutions to risks including:

### **AIRPORT/PRODUCT RISKS:**

- Airport Owners & Operators Liability
- Component Part Manufacturers
- Spares & Equipment Insurance
- Premises, Hangar Keepers, Legal Liability
- Contractors Liability
- Refuelling Liability
- Ground Handling Liability
- Airshow and Airside Liability
- Air Traffic Control Liability

## AIRCRAFT RISKS:

- Hull All Risk Insurance
- Hull Total Loss
- Profit Commission Guarantee
- Hull War All Risk Insurance
- 3rd Party Legal Liability Insurance
- Passenger Liability Insurance
- Deductible Buy Down Insurance
- Machinery Breakdown

## OTHERS:

- Airline Assets Insurance
- Public Liability
- Travel Insurance
- Pilot's Loss of Licence cover (accidental & sickness related)

### PERSONAL ACCIDENT:

- Personal Accident (Crew, Passengers)
- Pilot Excess Insurance

#### **YOUR BENEFITS**

Our aviation solutions are designed to address our client's total cost of risk; the advantages are, among others:

- As we are Aon's largest Global Network Correspondent, we have access to over 50'000 colleagues in 120 countries as well as their proprietary data, research and analysis, enabling us to manage and secure the risks of our clients
- Our unique combination of experience and specialism allows us to develop an in-depth understanding of our clients' risk profile to optimise placement outcomes
- Our unique structure enables us to deliver tailored solutions to clients who navigate complex market conditions
- Our focus on high ethical standards, professionalism and innovation enables us to deliver effective risk solutions supported by personal service for which we have built an unrivalled reputation
- Our advanced ecosystems for communication and claims management work constantly to update staff members on key information about benefit utilization and issue resolution to ensure a seamless customer experience.