



Minet

MARINE

Some of the most important global sea lanes pass through the continent of Africa. Although Africa's own maritime transport sector remains relatively undeveloped, more than 90% of all imports and exports in Africa are facilitated by sea, passing through ports along the coast. Africa's rapid growth in the maritime industry highlights the potential for positive impacts on its socioeconomic development, especially on the development of the coastal states. However, at the same time, this fast expansion of the African maritime industry does come with tide-turning challenges and risks.

WHO WE ARE

BECAUSE TIDES CAN TURN

From shipyards, ports, terminals and the cargo to be carried, to cranes, equipment and crew that load them and all classes of vessels and marine exposures, our Marine division provides customized risk advisory and broking services to mitigate risks that span the entire spectrum of the industry. The division's thorough industry expertise combined with Minet's vast knowledge of the African continent, allows us to provide clients with tailor-made packages that best suit their needs.

OUR SOLUTIONS

We are dedicated to providing our clients with exhaustive subject-specific expertise and a full range of risk and insurance broking services that help reduce costs, control and mitigate risk, protect the future of their organisation, and achieve their objectives. By helping our clients identify risks that could threaten their strategy, operations and success, we can help them thrive. Our team analyses and provides coverage solutions to risks including:



Marine Cargo & Inland Transit Insurance



Marine Liability & Marine Hull Insurance



Marine Seller's Contingent Insurance



Protection & Indemnity



Pollution & Environmental Impact



Marine Advance Loss of Profit Insurance



Marine Cargo Throughput



Marine Bulk Cargo Outturn Guarantee



Machinery Breakdown



Ship Repairer's Liability

YOUR BENEFITS

- Our Marine solutions are designed to address our clients' total cost of risk; the advantages are, among others:
- As we are Aon's largest Global Network Correspondent, we have access to over 50'000 colleagues in 120 countries as well as to their proprietary data, research and analysis, enabling us to manage and secure the risks of our clients
 - Our unique combination of experience and specialism allows us to develop an in-depth understanding of our clients' risk profile to optimise placement outcomes
 - Our unique structure enables us to deliver tailored solutions to clients who navigate complex market conditions
 - Our focus on high ethical standards, professionalism and innovation enables us to deliver effective risk solutions, supported by personal service for which we have built an unrivalled reputation
 - Our advanced ecosystems for communication and claims management work constantly to update staff members on key information about benefit utilization and issue resolution to ensure a seamless customer experience