

## MINET MALAWI – LEADERSHIP TEAM

### **DELVIN ANDERSON KHONGONO**

#### *Managing Director*

Delvin Khongono is Managing Director at Minet Malawi. Delvin was previously Managing Director of Aon Malawi, which he joined in 2000 as Chief Accountant. He rose the ranks to Financial Controller/Company Secretary, then Finance Director, and, in 2015, Managing Director. Delvin obtained his MBA from the University of Derby in the UK. He holds a Certificate in Insurance from the UK-based Chartered Insurance Institute and is a Fellow of Chartered Certified Accountants in the UK. He became an Associate of Chartered Certified Accounts (ACCA UK) in 2000, having studied at the Malawi College of Accountancy.

### **LESTER TIZITI CHINYANG'ANYA**

#### *General Manager - Operations*

Lester Chinyang'anya is General Manager – Operations at Minet Malawi. Lester has over 20 years of insurance and reinsurance business management experience from East Africa and Malawi. He started his insurance career in Malawi as an underwriting trainee with National Insurance Company Limited, non-life division (now NICO General Insurance Company) in 1999. He rose through the ranks to become Assistant General Manager responsible for marketing and production before he became Assistant General Manager – Operations. Between 2012 and 2018, Lester worked as an expatriate in Tanzania with Sanlam General Insurance Tanzania Limited as Chief Operating Officer. He joined Minet Malawi Insurance Brokers Limited on May 2018 as General Manager – Operations. Lester is an economist by training, having attained a Bachelor of Social Science in economics from the University of Malawi. He holds a Master of Business Administration (MBA) degree from the Eastern and Southern Africa Management Institute (ESAMI) and is a Fellow of The Chartered Insurance Institute of London (FCII – UK).

### **AGNES GRACE KAMWIYO**

#### *Financial Manager and Company Secretary*

Agnes Kamwiyo is Financial Manager and Company Secretary at Minet Malawi. Agnes is a seasoned Chartered Certified Accountant with more than 20 years of experience across a spectrum of industries, spanning from banking to sales and marketing. Agnes launched her finance career with Old Mutual Malawi Group, where she worked as Accountant for the Old Mutual Unit Trust Company, Old Mutual Investment Group, Group Management Accountant for the holding company, Old Mutual Malawi Limited, and Finance and Management Accountant for Old Mutual Life Assurance Company (Mw) Ltd. Agnes holds a Bachelor of Accountancy (with Distinction) from Exploits University, and a Diploma in Marketing and Business Management from the Damelin Business School of South Africa. She is currently studying for a Master of Business Administration (MBA) with the Eastern and Southern Africa Management Institute (ESAMI).

### **MARTHA PATIENCE KAMBILINYA**

#### *Head of Business Unit (Broking - Lilongwe)*

Martha Kambilinya is Head of Business Unit – Broking (Lilongwe) at Minet Malawi. Martha started her insurance career as a graduate management trainee in the non-life division of Minet Malawi (then AON Malawi), in 2013. She rose through the ranks to become Senior Client Manager, a position that she held until she was appointed Head of

Business Unit in 2023. Martha has an extensive experience in insurance and her specialty spans all classes of non-life insurance, aviation insurance, agriculture insurance, risk valuation, and facultative reinsurance, inter alia. Before she was appointed as Head of Business Unit, Martha managed the Company's business portfolio in the central and northern regions, where she demonstrated unmatched leadership and effective management skills. Martha is an Associate of The Chartered Insurance Institute of London (ACII) United Kingdom, a trained economist with a Bachelor's degree in business science, and holds a postgraduate certificate in finance for non-finance managers.

#### **REUBEN KAMANGA KAWELELE**

*Head of Business Unit (General Insurance Broking – Blantyre)*

Reuben Kawelele is Head of Business Unit – General Insurance Broking (Blantyre) at Minet Malawi. Reuben joined the Company in 2012 as a Senior Client Manager. Between 2015 and 2020, he had stints with Guardian Insurance Brokers in Zambia and United General Insurance Company in Malawi and re-joined Minet Malawi in 2020 as Senior Client Manager and became Head of the company's Broking Unit in 2021. Reuben is an Associate of The Chartered Insurance Institute of London (ACII). He has over 20 years of experience in general insurance in both Zambia and Malawi, specializing in claims and underwriting management.

#### **ENOCK CHIMBIRI KAMKWAMBA**

*Head of Business Unit (Employee Benefits)*

Enock Kamkwamba is Head of Business Unit (Employee Benefits) at Minet Malawi. With a proven track record of long-term insurance management, Enock has over 18 years of experience in pension management, group life assurance, funeral benefits, and life assurance marketing & consultancy. He has a thorough understanding of pension scheme design, benefit structuring, investment policy design, client communication, and compliance monitoring which he acquired from his rich pension industry experience having worked as Client Manager at AON Malawi (now Minet Malawi) and as Employee Benefits Consultant at Vanguard Life Assurance Company. Enock holds a Diploma in Insurance from The Chartered Insurance Institute of London (United Kingdom), and is in the final year of pursuing a Bachelor of Business Administration at the Malawi University of Business and Applied Sciences (MUBAS).

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