



Minet



OIL & GAS

Africa is the last energy frontier. The continent possesses 7.5% and 7.1% of the world's oil and gas reserves respectively and recent discoveries coupled with regulatory changes and fast-growing local energy demand offer significant opportunities across the continent. In African energy-exporting countries, oil and gas have historically been a primary driver of economic growth, where oil exports can account for more than 90% of revenues and the bulk of fiscal revenues. Yet, these countries are often unable to harness windfalls for sustainable economic development which is an ongoing constraint to business.

WHO WE ARE

FUELLING THE FUTURE

Our Oil & Gas division provides customized risk advisory and broking services to help maximize business potential across the full spectrum of the industry – from super majors and trading businesses to independents – to deliver services, perspectives and solutions that best suit the business and its people. The division's thorough industry expertise combined with Minet's vast knowledge of the African continent, allows us to provide clients with tailor-made packages that best suit their needs.

OUR SOLUTIONS

We are dedicated to providing our clients with profound subject-specific expertise and a full range of risk and insurance broking services that help reduce costs, control risk, protect the future of their organisation, and achieve their objectives. Our team provides coverage solutions related to the Exploration and Production phases of both Offshore and Onshore activities, including but not limited to:

UPSTREAM (EXTRACTION):

Operator's Risks: Physical Damage (property damage, infrastructure, intra-field pipeline networks, removal of wreck, sue & labour), Operator Extra Expenses (control of well, re-drill, seepage & pollution), Business Interruption (loss of production income and contingent business interruption), Third Party and General Liability, All Risks Down Hole cover (exploration), Construction risks, Political Risks, Health & Safety of Employees, Offshore Pollution Liability (OPOL)

Contractor's Risks: Hull & Machinery, Increased Value, Salvage, Sue & Labour, Collision Liability

MIDSTREAM:

Pipelines, Flow Lines, Umbilical, Marine Transit, Goods in Transit, Terminals, Gathering Systems, Pipeline Injection Stations, Delivery Stations, Workmen's Compensation, General Liability

DOWNSTREAM (REFINERY & STORAGE):

Control of Well, Oil Refineries, Petrochemical Plants, Petroleum Products Distributors, Retail Outlets and Natural Gas and Petroleum Products Distributors, Retail outlets, Operator Extra Expenses (control of well, re-drill, seepage & pollution), Business Interruption, Loss of Hire

YOUR BENEFITS

- Our Oil & Gas solutions are designed to address our clients' total cost of risk; the advantages are, among others:
- As we are Aon's largest Global Network Correspondent, we have access to over 50'000 colleagues in 120 countries as well as to their proprietary data, research and analysis, enabling us to manage and secure the risks of our clients
 - Our unique combination of experience and specialism allows us to develop an in-depth understanding of our clients' risk profile to optimise placement outcomes
 - Our unique structure enables us to deliver tailored solutions to clients who navigate complex market conditions
 - Our focus on high ethical standards, professionalism and innovation enables us to deliver effective risk solutions, supported by personal service for which we have built an unrivalled reputation